



1ère publication postée le 14 novembre 2011 par Cristina Lendvai sur <http://entrepreneurshiphegfr.wordpress.com/>

Brice Tombeur, a Class of 2011's alumnus recently launched a new venture: DTI–Energies (Design, Technologies & Innovation). This entity, a strategic business unit of DT INTERNATIONAL S.A. is active in the **commercialization of renewable energies solutions.** This SBU brings **new and innovative technologies** to market via **sales & marketing partnerships** with technological driven companies.

Our vision is to stimulate the development of commercial partnerships in renewable energy technologies and to invest ourselves in the development of **new technological solutions** in the form of **Start Up support, patent licensing,** or also the development of **Spin Off** or **joint ventures** through collaborations with Swiss, European and worldwide universities and polytechnic schools.

In addition to rigorous market opportunity detection and the identification of high potential technologies, we believe in our **entrepreneurial spirit** and our **dynamism** to drive the development of **innovative business models,** supporting the growth of renewable energy technologies.

After successfully finishing his master in Entrepreneurship, Innovation & Growth Management, Brice took the opportunity to open a department in the family business DT INTERNATIONAL S.A., a global marketing and sales company which delivers unique products and services to a specific market or market segment. The offerings always bring a definite added value versus competitive offers justifying a premium positioning and using innovative business models.

[Brice Tombeur](#) explains:

“We are not an engineering company. Our main focus is to detect opportunities in technological fields and to develop innovative business models to bring these technological innovations to market in a very efficient way.”



Since October 2011, DTI-Energie is officially a sales and marketing partner of [HEI solar light](http://www.hei-solarlight.com).



HEI solar light GmbH is an Austrian start up founded in 2007, which already won several important technology and design prizes. This start up is focused on the development of Professional Solar LED-Lighting System for several applications, but mainly for night lighting. The main advantages of HEI solar light devices are the **Patented Photovoltaic technology, the Forward-looking design, the use of LED-technology and the Smart energy control.**

Brice and his colleague Philippe Dotti (DTI-Energies Sales Manager) are developing the sales of HEI solar lights in western European markets. To accelerate the installation of HEI solar lights, they have agreed on a Non Disclosure Agreement and an Agreement of Principle with HEI solar light GmbH for the development of an additional product offering increasing the overall usage and application of HEI solar lights in new markets (to be announced).



For more information concerning DTI-Energies and HEI solar light products, please contact us and visit our partners website: www.hei-solarlight.com. (www.dti-energies.com website under construction)

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